

Testimonials:

"The Lexington Minority & Women Contractor Training Program put to rest my apprehension about working with local and federal entities. It also allowed me to introduce my company to the network of general contractors in the Lexington metro area."

- Jamie Jackson, owner
U.S. Lawns of Lexington

"The Lexington Minority & Women Contractor Training Program is great! Understanding contracts, bonds, insurance as well as cost management and cash flow are skills I learned in this program that are imperative to running a successful business."

- Pam McKinney, owner
McKinney Painting, Inc.

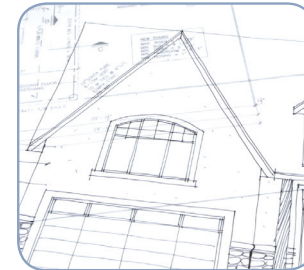
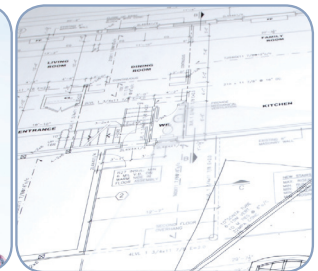
"Marilyn with the Lexington Fayette Urban County Government (LFUCG) referred me to a graduate of the Lexington Minority & Women Contractor Training Program. The graduate did an excellent job. They met our time constraints and the quality of their work met and at times exceeded our expectations. We have already contacted them for additional projects."

- Construction Supervisor LFUCG

PROGRAM PARTNERS:



LEXINGTON MINORITY & WOMEN CONTRACTOR TRAINING PROGRAM



Funded in part through a cooperative agreement with the U.S. Small Business Administration. All opinions, conclusions or recommendations expressed are those of the author(s) and do not necessarily reflect those of the SBA. Reasonable accommodations for persons with disabilities will be made if requested at least two weeks in advance. Contact your local SBDC to make accommodations.

helping women and minorities
compete in the construction industry

The Program

This training program is designed to help minorities and women effectively compete in the construction industry. Class participants will receive reference materials, professional instruction and a boxed dinner at each session.

- Training sessions are held from 5:30 p.m. to 8:30 p.m. one day a week for 10 weeks
- Sessions are instructed by respected professionals
- Boxed dinner is provided each night
- Industry reference materials provided
- Access to one-on-one SBDC business consulting
- Certificate of Completion (awarded through the University of Kentucky's Gatton College of Business and Economics)
- Graduation program

The 10 week program will cover:

- Business Planning
- Contract Law
- Insurance and Performance Bonds
- Accounting and Financial Statements
- Drawings and Specifications
- Estimating and Bidding
- Scheduling
- Cost Management
- Project Cash Flow Analysis
- Planning and Project Safety
- Contracts and Documentation
- Administration, Management & Subcontracts
- Claims, Alternative Dispute Resolutions

Training Location & Date

LFUCG

200 East Main Street
Lexington, KY 40507
(859) 258-3323

Classes Begin: Tuesday, January 10, 2012

Time: 5:30 p.m. - 8:30 p.m.

Application Deadline: December 1, 2011

Cost: \$100.00 (Payable January 10, 2012; contingent upon program acceptance)

*To qualify for the training program you **must** be a minority or woman owned business with a 51% ownership in a construction business. Submission of application is no guarantee of admission in the training program. All accepted applicants will be notified prior to the start of the workshop.*

More Information

For an application or information contact:

Marilyn Clark

Minority Business Enterprise Liaison
LFUCG Division of Central Purchasing

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